

October 2004 Volume 54



# COACHING FOR RESULTS

## EXCITING NEWS

### Launching our Business Leaders Network

Over the last few years we have conducted a number of coaching clubs with great success, but now we go one further step.

On Monday the 21st.March you are invited to a half day workshop featuring three key speakers. They are:

1. **Lisa McInnes Smith**
2. **Shaun Hart**

When:

Where:

Investment: \$50

Where to after that?

YOU WILL BE INVITED TO BECOME A BLN MEMBER

We propose to have a BLN membership available to companies and individuals. The membership will provide access to our full range of services as well as discounts on many of our products.

## PRODUCTS AND SERVICES AVAILABLE

### 1) THE BAYSIDE BREAKFAST CLUB

We are planning to set up a breakfast club Cheltenham which will be available to companies and individuals. It will include the following:

- 10 Breakfasts per year
- A 20 minute speaker (focusing on life balance, success and significance)
- Access to Business Coaching
- The opportunity to network

### 2) BUSINESS AND LIFE DEVELOPMENT WORKSHOPS available from 11/4/05

These workshops will be available for you to run in-house for your business or you can come as a participant to a workshop organised by BLN.

#### ▪ OUR UNIQUE LIFE CHANGE WORKSHOPS ( ½ day) 9:00-12:30

Some of the workshops available to you are:

- Life balance
- Finding life purpose (and linking it to your business plan)
- High impact leadership
- Mentoring and life coaching

#### ▪ GROUP COACHING WORKSHOPS ( 2 ½ hrs) 9:00-11:30

- A series of 10 interactive sessions with topics tailored to your specific requirements. (Ideally in groups of 10 - 12)

- Program content will include:

- Mind Mapping and Vision setting
- The law of interattractiveness or how to increase your business by 25% in one year
- 7 steps to transforming your business
- Leadership and values.
- Ohm's law or clearing Resistance
- Self Talk and Visualisation – the power of words
- Balance of life and Leadership
- The leadership and management spirit model
- EQ and you – the role of Emotional Intelligence
- Synergy – 1+1= ???

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#### ▪ OTHER WORKSHOPS ( ½ day) 9:00-12:30

- Real Relationships
- Client Service

- Succession Planning
- Business Planning
- Emotional Intelligence

*These workshops are will equip you as a business leader and owner and give you the courage to implement positive life and business changes.*

**3) ONE-ON-ONE LIFE COACHING PACKAGES** available from 1/7/05

A number of people have indicated their desire to have someone meet with them regularly to help them implement the action steps needed to keep them on their life-purpose. We can tailor a package to specifically suit your needs. The main focus will be on life balance, life purpose, and exploring how your business can support your life purpose.

*To date we have seen some amazing results achieved by helping people find their life-purpose and implement an action plan.*

**4) OVERSEAS ADVENTURE TOURS** This September (1<sup>st</sup>-12<sup>th</sup> Sep '05)

We plan to make a trip to Singapore and India, to experience the culture of these two unique countries and their people. As well as meeting and talking to local business people, you will be able to observe first hand some of the activities of Compassion for India (CFI), including visits to some of the orphanages/children's homes. This will be an opportunity for you to get away from "the office", to spend time with other business leaders and re-evaluate the important things in life. It is envisioned that the all inclusive cost will be in the vicinity of \$5000. Numbers are limited on each trip.

*I believe this to be one of the most exciting and unique services that BLN has to offer, so join us and other business leaders on a life-changing overseas adventure!*

**If you would like more details**

Contact Colin McInnes-Smith or John Lockwood, or Rachel will contact you shortly regarding your interest in becoming a BLN member and explain details of the above products and our pricing. In the meantime, should you have any questions, please contact one of our friendly staff on 95852399.

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**This year "The Year of Breakthrough"**